

TRADE VISITOR'S REQUESTED DATA

Company Name:

Exact Company Activity:

Visitor's First Name:

Visitor's Last Name:

Speaking languages:

Exhibition you wish to visit :

Invitation Letter for VISA purposes needed : YES NO

Please specify Consulate (city) :

Current Position / Job Title:

Purchase Authority : YES / NO

Final Decision Maker for purchases: YES / NO

Company Data	Personal Data (*Optional)
Address:	Address*:
Postal Code:	Postal Code*:
P.O. BOX:	P.O. BOX*:
Region/City:	Region/City*:
Country:	Country*:
Tel. Number:	Tel. Number*:
Cell Phone:	Cell Phone:
Fax Number:	E-mail Address:
E-mail Address:	<u>Obligatory for non EU citizens</u>
Company Web Site:	Passport Nr :
	Expiry Date:
	Nationality :
	Place & Date of Birth:
Twitter :	Twitter :
Facebook :	Facebook :
Linked In:	Linked In:

You are most interested in importing the following products or services (please select from the exhibition list of exhibits):

Signature :

Date:

EXHIBITION VISITED:

Company Name: _____
 Company VAT Number : _____
 Visitor's Full Name: _____ e-mail: _____

CO-OPERATION PROFILE

1. General Company categorization

<input type="checkbox"/> Production	<input type="checkbox"/> Trade	<input type="checkbox"/> Representation	<input type="checkbox"/> Body/Organization
<input type="checkbox"/> Imports	<input type="checkbox"/> Exports	<input type="checkbox"/> Retail Sales	<input type="checkbox"/> Wholesales
<input type="checkbox"/> Services	<input type="checkbox"/> Distributor/Importer	<input type="checkbox"/> Super Market	<input type="checkbox"/> Catering/Delicatessen
<input type="checkbox"/> Tourism	<input type="checkbox"/> Field Specialist/Scientist	<input type="checkbox"/> Other (Please specify)	

2. Detailed Company Activities (please tick on the attached list)

3. Turnover in euros

- † 1,00 to 1.000.000,00
- † 1.000.001,00 to 5.000.000,00
- † 5.000.001,00 to 10.000.000,00
- † 10.000.001,00 to 20.000.000,00
- † 20.000.001,00 to 30.000.000,00

Answer only if your company already imports

3. Turnover proportion from importing:
 † 1% - 20% † 21% - 40% † 41% - 60% † 61% - 80% † 81% - 100%

4. Main geographic areas you are already importing from (please specify countries)

- Europe:
- Balkans:
- North America:
- South America:
- Australia:
- Africa:
- Middle East:
- Far East:

5. Number of employees

- 1 – 9 10 – 49 50 – 100 101 – 200 > 200

6. Co-operation Proposals (either with Greek or foreign companies)

A. Looking for Commercial Co-operation / Transactions

- Direct Imports
- † Trade Intermediary (agent, representative, distributor)
- † Master Franchise
- † Marketing/Promotion

B. Looking for Technical Co-operation

- † Research & Development
- † Subcontracting
- † Manufacturing Licenses

C. Looking for Financial Co-operation

- † Joint Venture
- † Buying of a complete company
- † Selling of a complete company

7. You may add further details on your co-operation proposal

8. Please attach a brief Company Profile

CATEGORIES / SUB-CATEGORIES

AGRICULTURE - ANIMAL BREEDING
AGRICULTURAL MACHINERY - TOOLS - EQUIPMENT
AGRICULTURAL PRODUCT PROCESSING, PRESERVING, PACKAGING AND STORING MACHINERY
AGRICULTURE
ANIMAL FEEDS AND ADDITIVES
AUXILIARY EQUIPMENT
ENGINES
EQUIPMENT & SUPPLIES FOR APICULTURE
EQUIPMENT AND SUPPLIES FOR AGRICULTURAL INSTALLATIONS
FORESTRY EQUIPMENT
GENETIC REPRODUCTION FLUID
GREEN HOUSES & EQUIPMENT
HARVESTING MACHINERY AND IMPLEMENTS
HAY HARVESTING & HANDLING MACHINERY
IRRIGATION MACHINERY AND EQUIPMENT
LIVESTOCK & POULTRY
LIVESTOCK STANDARDIZATION EQUIPMENT
LOADING & TRANSPORTING MACHINERY & EQUIPMENT
MACHINERY
MACHINERY & EQUIPMENT FOR LIVESTOCK - AVICULTURE
MACHINERY & EQUIPMENT FOR SOWING, PLANTING, FERTILISING
MACHINERY & EQUIPMENT FOR PROCESSING AND PACKAGING OF LIVESTOCK & POULTRY PRODUCTS
MACHINERY & EQUIPMENT FOR PROCESSING ANIMAL PRODUCTS - SLAUGHTER HOUSES
NOURISHING PRODUCTS
PETS
PLANT NURSERIES
PLANT PROTECTION MACHINERY & IMPLEMENTS
PLANT PROTECTION PRODUCTS
PROPAGATION MATERIAL
PRUNING AND OTHER HORTICULTURAL MACHINERY
REFRIGERATORS FREEZING INSTALLATIONS
SANITATION EQUIPMENT & MACHINERY
SOIL MIXTURES
SOIL PROCESSING AND IMPROVEMENT MACHINERY & TOOLS
SPARE PARTS-ACCESSORIES FOR AGRICULTURAL MACHINERY
STORAGE MACHINERY & EQUIPMENT
SUPPLIES
TRACTORS
VETERINARY & LIVESTOCK EQUIPMENT & INSTRUMENTS
VETERINARY PHARMACEUTICALS & HYGIENE PRODUCTS
OTHER :
FOOD - BEVERAGE / BAKERY - PASTRY / ORGANIC PRODUCTS
AROMATIC HERBS
BAKERY & CONFECTIONARY PRODUCTS
BEVERAGES
BOTTLING MACHINERY
CATERING
CATERING EQUIPMENT
CHEMICALS FOR THE F&B INDUSTRY

CLEANING PRODUCTS
DELICATESSEN
DISTILATES
DRIED FRUIT
DRINKS
ENOLOGICAL YEAST & ADDITIVES
F & B STORE EQUIPMENT
FISH - SEA FOOD
FOOD & BEVERAGE INDUSTRY EQUIPMENT
FOOD & BEVERAGE PACKAGING MATERIAL
FOOD PROCESSING MACHINERY
FOODSTUFF IN GENERAL
FRESH FRUIT &VEGETABLES
FROZEN PRODUCTS
GRAPE PLANTS
LIFTING MACHINERY
MACHINERY & EQUIPMENT FOR BAKERY & CONFECTIONERY
MACHINERY & TOOLS & EQUIPMENT FOR VINEYARDS
MEAT-MEAT PRODUCTS-POULTRY
MILK - DAIRY PRODUCTS
NATURAL HEALING PRODUCTS & COSMETICS
OIL - FATS
ORGANIC DRINKS
ORGANIC FARMING WINES
ORGANIC RAW MATERIALS-FOOD SUPPLEMENTS
ORGANIC WINE
PACKAGING FOR BAKERY & CONFECTIONARY
PACKAGING MACHINERY
PAPER & PLASTIC PRODUCTS
PRIVATE LABEL PRODUCTS
RAW MATERIALS & INGREDIENTS
RAW MATERIALS & INGREDIENTS FOR BAKERY & CONFECTIONERY
RESTAURANT EQUIPMENT
SPICES
TINNED PRODUCTS
UTENSILS FOR BAKERY & CONFECTIONARY
VINIFICATION PRODUCTS
WINE
WINE ACCESSORIES
WINE CELLARS
WINE MAKING MACHINERY
WINE PACKAGING
INDUSTRIAL FOOD &BEVERAGES MACHINERY
OTHER :
BUILDING - CONSTRUCTIONS
ART WORKS
ASSEMBLY & SUPPORT MATERIALS
BUILDING CHEMICALS
BUILDING MACHINERY & TOOLS
BUILDING MATERIALS
CHEMICALS FOR MARBLE PROCESSING
CRAFTWORK & CONSTRUCTED ARTICLES
DOOR & WINDOW FRAMES - DIVIDERS - RAILS - MECHANISMS

EARTH MOVERS
ELECTRICAL & INTERCOMMUNICATION ITEMS
ELECTRICAL INSTALLATION MATERIALS
FENCING & PROPPING EQUIPMENT
FORMWORK - SCAFFOLDING - TANKS
GRANITES
INSULATION MATERIALS
KITCHEN AND BATHROOM SANITARY WARE
LIFTING & CARRYING MEANS (STAIRS & LIFTS)
MARBLE INDUSTRY EQUIPMENT
MARBLE PROCESSING MACHINERY
MARBLE PROCESSING TOOLS
MARBLES
METALS
OUTDOOR CONFIGURATION
OUTDOOR STRUCTURES & ITEMS
PLUMBING & SEWAGE
PREFABRICATED CONSTRUCTIONS
ROAD CONSTRUCTION MACHINES
STONES
TECHNICAL - CONSTRUCTION FIRMS
TIMBER
WALL FLOOR ROOF LININGS
OTHER :
ENERGY
ALTERNATIVE ENERGY SOURCES
BIOMASS
CONVENTIONAL ENERGY SOURCES
ENERGY EQUIPMENT
GEOOTHERY
HEATING - COOLING - VENTILATION
NATURAL GAS
PELET
RENEWABLE ENERGY SOURCES
SOLAR ENERGY
TOOLS FOR PLUMBERS AND ELECTRICIANS
WIND ENERGY
OTHER :
SERVICES / INSTITUTIONS
BANKS
DEVELOPMENT COMPANIES - SPONSORING - CONSTRUCTIONS
DEVELOPMENT CORPORATIONS
REAL ESTATE AGENTS
SPONSORING - BANK ROLL
OTHER :
TOURISM
ACCOMMODATION
AIRLINES
DESTINATION PROMOTION AGENTS
DESTINATIONS
GENERAL EQUIPMENT
GENERAL TOURISM AGENTS
HOTEL EQUIPMENT

MICE OPERATORS
TOUR OPERATORS
TOURIST CORPORATIONS - CLUBS
TRANSPORTATION
TRAVEL AGENCIES
VARIOUS
OTHER :
TECHNOLOGY - INFORMATION TECHNOLOGY - AUTOMATION
AUDIO-VISUALS
COMPUTER SECURITY
HARDWARE
LOCAL NETWORKS
MULTIMEDIA
OFFICE AUTOMATION
OFFICE ENVIRONMENT
OFFICE MACHINES & EQUIPMENT - CONSUMABLES
P.C. CONSUMABLES
P.C. SERVICE
PERIPHERALS
PERSONAL COMPUTERS
SOFTWARE
TELECOMMUNICATION
TELEMATICS
OTHER :
JEWELLERY - SILVERSMITHS
CHILDREN'S JEWELLERY
CLOCKS AND WATCHES
GOLD JEWELLERY
JEWELLERY
JEWELLERY SET WITH PEARLS
JEWELLERY WITH PRECIOUS / SEMI-PRECIOUS STONES
LABORATORIES - WORKSHOPS
PACKAGING - DECORATION ARTICLES
PEARLS
PRECIOUS STONES
RAW MATERIALS - MACHINERY - EQUIPMENT
RELIGIOUS JEWELLERY
SEMI-PRECIOUS STONES
SILVER JEWELLERY
SILVER-SILVER PLATED ARTICLES
STONES
SYNTHETIC STONES
VARIOUS GOLD AND SILVER ITEMS
WATCHES - CLOCKS EQUIPMENT
WHITE GOLD - PLATINUM JEWELLERY
OTHER :
PUBLIC - OPEN SPACES - ENVIRONMENT
CITY EQUIPMENT
CITY LIGHTING - DECORATION
CONSTRUCTION MACHINERY-EQUIPMENT-MATERIALS
ENVIRONMENT PROTECTION
EQUIPMENT FOR BIG SPACES
RECYCLING

ROAD SAFETY - SIGNS - PARKING
WASTE MANAGEMENT-CLEANING-WATER PROCESSING
OTHER :
EDUCATION
BOOKS
CD-ROMs - VIDEO
EDUCATION
FOOD TECHNOLOGY EDUCATIONAL INSTITUTIONS
FOREIGN LANGUAGE BOOKS
GRAPHIC ARTS
PUBLISHING
SCHOOLS / EDUCATIONAL INSTITUTIONS FOR TOURIM
OTHER :
VEHICLES - SAFETY & SECURITY
ANTITHEFT SYSTEMS
CONTROL & SURVEILLANCE EQUIPMENT
ELECTRONIC SECURITY SYSTEMS
FIRE-PROTECTION SYSTEMS
FUEL - LUBRICANTS
MECHANICAL SECURITY SYSTEMS
PERSONAL SAFETY MEANS FOR WORK
PROFESSIONAL VEHICLES
RESCUE - SURVIVAL MEANS
SAFETY & SECURITY SERVICES
SECURITY SYSTEMS
SECURITY SYSTEMS EQUIPMENT
SPECIAL VEHICLES
TRANSPORTATION PROTECTION SYSTEMS
OTHER :
FURNITURE - LINENS - HOME
BEDROOM FURNITURE
BUSINESS AND WORKPLACE FURNITURE
CARPETS
CHILDREN'S FURNITURE
COUNTRY SIDE FURNITURE
CURTAINS
DECORATION ARTICLES
DINING ROOM FURNITURE
GIFT ARTICLES
HOME LIGHTING
HOME TEXTILES
HOUSEHOLD ARTICLES
KITCHEN FURNITURE
LIVING ROOM FURNITURE
MATRESSES
OFFICE FURNITURE
PROFESSIONAL EQUIPMENT
RAW MATERIALS FOR FURNITURE PRODUCTION
ROUSTIC FURNITURE
SMALL FURNITURE
TIMBER
TOOLS & EQUIPMENT FOR FURNITURE PRODUCTION
UPHOLSTERY

VARIOUS HOME ARTICLES
WOOD PROCESSING MACHINERY
OTHER :
MILITARY SECTOR
AIR-FORCE
ANTITERRORIST EQUIPMENT
C412 SYSTEMS
EQUIPMENT AND TECHNOLOGIES OF GENERAL USE IN MILITARY SUPPORT ACTIVITIES
INFORMATION SECURITY AND DATA PROTECTION
LOGISTICS, SERVICE AND MODERNISATION
MAINTENANCE, REPAIRS OF EQUIPMENT AND SUPPLIES
MEANS FOR MILITARY AND POLICE PROFESSIONAL TRAINING
NAVY
PERSONAL SECURITY AND PROTECTION
RADIO LOCATORS AND RADIO TECHNICAL SYSTEMS
SECURITY TECHNOLOGY AND SERVICES
SERVICES AND INFORMATION
OTHER :
PRESS
FINANCIAL PRESS
MAGAZINES
PRESS - PUBLICATIONS
SPECIALIZED - FIELD PRESS & PUBLICATIONS
OTHER :
INSTITUTIONS - PUBLIC SECTOR - CHAMBERS
CHAMBER OF COMMERCE & INDUSTRY
CERTIFICATION AUTHORITIES
CHAMBER FOR SMEs
DIPLOMATIC CORPS
EXHIBITION ORGANIZERS
LOCAL AUTHORITIES
MEDIA
MINISTRIES
PROFESSIONAL CHAMBERS
TECHNICAL CHAMBERS
UNION OF AGRICULTURAL CO-OPERATIVES
OTHER :
VARIOUS PROFESSIONAL CATEGORIES - SCIENTISTS - SPECIALISTS
ADVERTISING COMPANIES
AGRICULTURISTS
ARTISTS
BAKERS
BUILDERS
CARPENTERS
CARVERS
CHAIN STORES
CHEFS
CONFECTIONERS
CONSULTANTS
CRAFTSMEN
DECORATORS
DISCOUNT STORES

DOCTORS / MEDICAL STAFF
ELECTRICIANS
ENGINEERS - ARCHITECTS
FARMERS
FOOD TECHNOLOGY SPECIALISTS
FURNITURE DESIGNERS
FURNITURE MANUFACTURERS
GALLERIES
GEOLOGISTS - MINERALOGISTS
HAIR-DRESSERS AND BEAUTY PROFESSIONALS
INTERIOR DESIGN
JEWELLERY DESIGNERS
LABORATORIES
LAWYERS
LIVE STOCK BREEDERS
MINISTRY EMPLOYEES & EXECUTIVES
PHARMACIES
PLUMBERS
PUBLIC SERVANTS & LOCAL AUTHORITY EMPLOYEES
SPECIALISTS ON ELECTRONICS
TEACHERS - PROFESSORS
TRANSPORTATION COMPANIES
VETERINARIANS
WINE PRODUCERS
OTHER :
VARIOUS
BEAUTY & HYGIENE PRODUCTS
CLOTHING
D.I.Y. PRODUCTS
HOUSEHOLD PRODUCTS
HOUSHOLD EQUIPMENT
MISCELLANEOUS
NATURAL HEALING PRODUCTS & COSMETICS
OTHER :